



COMPANY PROFILE

RICHMOND
FARMS LIMITED

Feeding you and yours...

WE'VE
GOT
WHAT
YOU
NEED!



A woman in a white shirt and tan apron is working in a large hydroponic greenhouse. She is leaning over a long white tray filled with rows of green leafy vegetables. In the background, another person is visible working in the same facility. The greenhouse has a high ceiling with a complex network of metal beams and translucent panels. A small yellow tag is visible in the foreground tray, with text that reads "KING OF THE HILL".

ABOUT US

Richmond Farms is an agri-business producing a wide range of products that form a significant part of the daily nutritional requirements. The company was founded by a team of Zambians with a passion for sustainable production, processing, and the distribution of nutritious, high-quality food products.

The company has put in place a food integration system aimed at producing and delivering high quality nutritious food products. Over the past few years, the company has scaled its supply and value chain by deepening its collaboration with small-scale farmers and other suppliers growing various commodities to feed into the Richmond value chain. Some of the company's products include livestock, meat products, soya, corn varieties, beans, groundnuts, peanut butter, salt, honey, rice, vegetables, edible oils, and animal stock feed among others.

At Richmond Farms, we are dedicated to fostering an inclusive and diverse workplace, proudly upholding our commitment as an equal opportunities employer.



Vision

To be your destination for enriched nutritional value



Mision

To become a leading and integrated agri-business by optimizing the value chain and supporting the production of high quality nutritious foods using sustainable and environmentally friendly methods.



Values

Integrity: The strength of our relationships depends on our ability to build trust by acting with integrity. We aim to continuously act responsibly to leave things better than we found them, whether it's the people we serve, the teams we build, or the resources we put to use.

Quality: We are committed to delivering on quality in all our processes, ensuring that customer and stakeholder service delivery is of an exceptional standard.

Innovation: We are in constant pursuit of new ways and methods of delivering superior value to our customers and the broader stakeholder community. This is enshrined in our approach to research and product development.

Sustainability: We pursue an aggressive drive towards ensuring that we are an eco-conscious company, driving value by engaging in activities and processes that ensure long term sustainability.

Customer Focus: We aim to prioritize the needs and satisfaction of customers by understanding and meeting their demands.

DISTRIBUTION NETWORK:

Since commencing its operations, the business has expanded its distribution network and taken up some of the largest off-takers in the market as part of its customer base. The company's products are now available in over 300 outlets in Zambia serving some of the largest off-takers including Pick n Pay, Choppies, Cheers Supermarkets, Zambeef, Melisa Supermarkets, Spar, Ranches, Open markets, among others.

Additionally, we are also running close to 50 bulk edible oil stations country-wide and a combined total of close to 15 butcheries and animal stock feed outlets. We remain committed to ensuring that we place our customers as our center of focus, making our processes well suited to the delivery of our products to our customers' satisfaction as we pursue our expansion program and enter new markets



BULK OIL STATIONS LIST

Store	Location
Chingola Macro Bulk Oil	Chingola
Chisamba Bulk Oil	Chisamba
Kabweold Macro Bulk Oil	Kabwe
Kasama Macro Bulk Oil	Kasama
Kasumbalesa Wholesale Bulk Oil	Kasumbalesa
New Kp Macro Bulk Oil	Kitwe
Wusakile Macro Bulk Oil	Kitwe
Mtendere Macro Bulk Oil	Lusaka
Mumbwa Road Macro Bulk Oil	Lusaka
Chilanga Macro Bulk Oil	Lusaka
Chazanga Bulk Oil	Lusaka
10 Miles Bulk Oil	Lusaka
Chunga Macro Bulk Oil	Lusaka
Mazabuka Bulk Oil	Mazabuka
Mongu Macro Bulk Oil	Mongu
Mongu 2 Bulk Oil	Mongu
Mufulira Macro Bulk Oil	Mufulira
Mumbwa Town Macro Bulk Oil	Mumbwa
Nakonde Bulk Oil	Nakonde
Namwala Bulk Oil	Namwala
Chifubu Mini Macro Bulk Oil	Ndola
Masala Macro Bulk Oil	Ndola
Foxdale Macro Bulk Oil	Lusaka
Silverest Macro Bulk Oil	Lusaka

Store	Location
Solwezi One Macro Bulk Oil	Solwezi
Solwezi Weighbridge Macro Bulk Oil	Solwezi
Solwezi Kyawama	Solwezi
Chilenje Bulk Oil	Lusaka
Mtendere Old Bulk Oil	Lusaka
Senanga Bulk Oil	Senanga
Garden Bulk Oil	Lusaka
Ncc Bulk Oil	Ndola
Monze Bulk Oil	Monze
Kapoto Bulk Oil	Kitwe
Livingstone Two Bulk Oil	Livingstone
Kaoma Bulk Oil	Kaoma
Mumbwa Butchery Bulk Oil	Mumbwa
Chelstone Bulk Oil	Lusaka
Kapiri Butchery Bulk Oil	Kapiri
Mpika Macro Bulk Oil	Mpika
Mansa 2 Bulk Oil	Mansa
Soweto Mini Macro Bulk	Lusaka
Choma Bulk Oil	Choma
Mpongwe Butchery Bull Oil	Mpongwe
Chili 1 Butchery Bulk Oil	Chililabombwe
Sinazeze Bulk Oil	Sinazeze
Kitwe Wholesale Bulk Oil	Kitwe
Ndeke Macro Bulk Oil	Kitwe
Chinsali Bulk Oil	Chinsali



OUR PRODUCTS



Meat Products

- Livestock
- Various meat products



Agricultural Products

- Soya
- Corn varieties
- Beans
- Groundnuts
- Rice
- Vegetables
- Animal stock feed



Condiments and Seasonings

- Salt
- Honey



Processed Foods

- Peanut butter
- Edible oils

We take pleasure in partnering with others.
Here are some of the clients we work with:

OUR CLIENTS



Head Office

Plot 10937 , Mwatusanga Road, Woodlands , Lusaka Zambia

Production facility

Farm 29072 Off Leopards Hill Road Chongwe Lusaka

+260 97 117 6841/ +260 95 475 0359

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